Date/Time:

Before Judge:

Defendant Address:

Comments:

#### ATTACHMENT TO PENALTY SHEET FOR DAVID FOSTER CRANE

# Counts One Through Ten: (18 U.S.C. § 1341 – Mail Fraud).

Imprisonment: (1)

Maximum 20 Years.

(2) Fine: Maximum \$250,000.

(3)

Supervised Release: Maximum 3 Years.

Special Assessment: \$100.00. (4)

# Counts Eleven Through Twenty-Three: (18 U.S.C. § 1957 – Money Laundering).

Imprisonment: (1)

Maximum 10 Years.

(2) Fine: \$250,000 (or twice the amount of the criminally derived

property).

Supervised release: (3)

Maximum 3 Years.

(4) Special assessment: \$100.00.

# United States District Court MAR - 4 2009

FOR THE NORTHERN DISTRICT OF CALIFORNIA

RICHARD W. WIEKING CLERK, U.S. DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA OAKLAND

**VENUE: OAKLAND** 

<del>CR09-00230</del>

SBA

UNITED STATES OF AMERICA.

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E-filing

DAVID FOSTER CRANE, a/k/a "Mark Roberts," a/k/a "Mark Johnson," a/k/a "Thomas Gentry,"

DEFENDANT(S).

# INDICTMENT

18 U.S.C. § 1341 – Mail Fraud (Ten Counts); 18 U.S.C. § 1957(a) –
Money Laundering (Thirteen Counts);
18 U.S.C.§ 981(a)(1)(C) and 28 U.S.C. § 2461(c) – Fraud Proceeds
Forfeiture;
18 U.S.C. § 982(a)(1) – Money Laundering Forfeiture

Foreman

Filed in open court this 47H day of

MARCH 2009

Clerk

Document 1

Filed 03/04/2009

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CRANE advertised that GOLDEN HARVEST was an online loan referral business targeting individuals with poor credit. Between in or about March 2004 and in or about March 2005, GOLDEN HARVEST's principal place of business was in San Jose, California. Between in or about March 2005 and on or about October 19, 2006, GOLDEN HARVEST's principal place of business was in Pleasanton, California.

CRANE owned 100% of GOLDEN HARVEST and was responsible for 3. overseeing the day-to-day operations of GOLDEN HARVEST. Indeed, CRANE was the sole employee of GOLDEN HARVEST and he operated the business from his home in the Northern District of California (first in San Jose, California and then in Pleasanton, California). CRANE used the fraudulent aliases of MARK ROBERTS, MARK JOHNSON, and THOMAS GENTRY, ESO., in operating GOLDEN HARVEST.

#### The Scheme to Defraud

Beginning in or about March 2004 and continuing until on or about October 19, 4. 2006, in the Northern District of California and elsewhere, CRANE did knowingly devise and intend to devise a scheme and artifice to defraud and to obtain money by means of materially false and fraudulent pretenses, representations, and promises, and by means of material omissions of facts. In addition, CRANE used the mails to carry out and to attempt to carry out essential parts of this scheme.

# The Manner and Means of the Scheme to Defraud

5. CRANE advertised his loan referral service through various websites operated by him and/or GOLDEN HARVEST, including www.badcreditloansources.biz and www.badcreditlender.us, all of which contained effectively the same content. According to the websites. CRANE's service operated as follows: (A) an individual would complete an online questionnaire called a "loan search application" providing his/her contact information, and then select from a series of drop-down menus to describe the loan amount and payment schedule desired, as well as the individual's credit history; (B) the individual would submit a fee of \$99, by submitting an online credit card payment or by mailing a money order to GOLDEN HARVEST; (C) the loan search application would be reviewed by "agents" and processed

INDICTMENT

through the "search computer;" and (D) the individual would receive an e-mail with a username and password used to access a webpage containing a list of potential lenders. In fact, however, the completed loan search application was not reviewed, there were no "agents," there was no "search computer," and each customer generally received the same list of six potential lenders.

- 6. As part of and in furtherance of his scheme to defraud, CRANE made materially false representations to, and omitted material facts from, potential and actual GOLDEN HARVEST customers. For example:
- a. CRANE represented that "professional financial agents" search for lenders for the customers. CRANE's website represented, "We really search out real lenders for honest loans. We work for you!" In the "frequently asked questions" section, CRANE's website represented that the "search fee helps us cover the cost of searching for the best possible lenders." In fact, however, each customer generally received the same list of six potential lenders; there were no "professional financial agents;" and no such personalized search was conducted.
- b. CRANE represented that his service had been highly recommended by guests on "Oprah," "Good Morning America," the "Montel Williams Show," and "The View," and provided positive quotes from PBS and NBC's "Today Show." CRANE represented that his service had been featured in Suze Orman's book, on "Larry King Live," and that his company had been in business for 10 years. CRANE also represented that his service had been featured in a New York Times best selling book, "Get Approved For Any Loan With Bad Credit," and that his service had "Just rated #1 in MAY 2006 as the BEST lender search company on the internet by Financial Digest magazine," and had "Just rated #1 in SEPTEMBER 2006 by MONEY magazine." All of those representations were false.
- c. CRANE represented his service as "RISK-FREE" with a "Refund Policy/Procedure." CRANE represented that a customer would receive a refund if: (1) the customer received "decline letters" from each of the lenders provided by GOLDEN HARVEST; and (2) the customer mailed each of those "official decline letters" to GOLDEN HARVEST. CRANE represented that "You owe us NOTHING if we are unable to find you at least ONE

lender. You can apply RISK-FREE and with CONFIDENCE!" CRANE, however, did not intend to honor this refund policy, did not honor this refund policy, and, in fact, in some instances CRANE never opened the refund requests that customers mailed to GOLDEN HARVEST.

- d. In other instances, and in furtherance of the scheme to defraud, CRANE made representations designed to delay and deter customer complaints to the authorities by sending e-mails to the customers who made refund requests. In those e-mails, CRANE told customers that their refund request was being processed; that GOLDEN HARVEST would need to check with its accounting department about their refund request; and that their refund request was denied because the customer had failed to follow the proper refund procedure. All of those representations were false. In at least one e-mail, CRANE falsely purported to be a lawyer retained by GOLDEN HARVEST and threatened the customer with legal action if the customer refused to withdraw a refund request; CRANE told the customer that the refund request constituted "FELONY" fraud punishable by "by a minimum fine of \$10,000 and six months jail time," that the customer was "required to appear to a preliminary hearing in California," that "details are being mailed to your current employer," that "if you fail to appear to this hearing, an arrest warrant for you will be issued in your state," and that the "cost of hiring a lawyer and traveling to California will far exceed the \$99 dollar fee you are disputing."
- 7. Based upon CRANE's materially false representations and material omissions of fact, thousands of individuals submitted fees of \$99 to GOLDEN HARVEST in exchange for a personalized list of potential lenders. CRANE generally sent these individuals the same list of six potential lenders. CRANE then used the monies to pay for a car, a home, home improvements, a pool, and a condominium in Hawaii, among other luxury items. Between March 2004 and August 31, 2006, CRANE collected approximately \$2.5 million from his scheme to defraud.

#### USE OF THE MAIL COUNTS

COUNTS ONE THROUGH TEN: (18 U.S.C. § 1341 – Mail Fraud)

8. Paragraphs 1 through 7 of this Indictment are realleged and fully incorporated

herein.

9. On or about the dates listed below, in the Northern District of California, and elsewhere, to execute the scheme and artifice to defraud set forth above, the defendant,

# DAVID FOSTER CRANE,

did knowingly cause to be deposited in post offices and authorized depositories the below listed mail matter to be delivered by the United States Postal Service and other private and commercial interstate carriers:

Count	Date of Mailing	Mailed From	Mailed To	Item Description
1	10/5/2005	Killeen, TX	Pleasanton, CA	\$99 Money Order
2	5/1/2006	Pahrump, NV	Pleasanton, CA	\$99 Money Order
3	5/10/2006	Hamel, IL	Pleasanton, CA	Golden Harvest Refund Request
4	5/10/2006	Vacherie, LA	Pleasanton, CA	Golden Harvest Refund Request
5	5/12/2006	Kenmore, NY	Pleasanton, CA	Golden Harvest Refund Request
6	5/12/2006	Kansas City, MO	Pleasanton, CA	Golden Harvest Refund Request
7	5/15/2006	Dunbar, WV	Pleasanton, CA	Golden Harvest Refund Request
8	6/19/2006	Santa Clarita, CA	Pleasanton, CA	Golden Harvest Refund Request
9	6/20/2006	Vacherie, LA	Pleasanton, CA	Golden Harvest Refund Request
10	6/27/2006	Houston, TX	Pleasanton, CA	Golden Harvest Refund Request

Each in violation of Title 18, United States Code, Section 1341.

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### MONEY LAUNDERING COUNTS

# COUNTS ELEVEN THROUGH TWENTY-THREE:

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(18 U.S.C. § 1957(a) – Engaging in Monetary Transactions in Property Derived From Specified Unlawful Activity)

- Paragraphs 1 through 9 of this Indictment are incorporated by reference as though 10. fully set forth in these counts.
- On or about the dates set forth below, in the Northern District of California, and 11. elsewhere, the defendant,

# DAVID FOSTER CRANE,

did knowingly engage in the following monetary transactions, as defined in Title 18, United States Code, Section 1957(f)(1), in the following amounts using criminally derived property of a value greater than \$10,000 knowing that such property had been derived from the commission of specified unlawful activity, namely, mail fraud as alleged in Counts One through Ten of this Indictment:

#### Amount Transaction Date Count Deposit Payment for Purchase of Lot \$50,000 #106 located at 7208 Rosecliff Court, 11 12/9/2004 (Check No. 1130) Pleasanton, CA \$46,102 Payment to Greenbriar Homes 12 12/20/2004 (Check No. 1132) Communities, Inc. \$24,000 Payment to Countrywide Mortgage 5/31/2005 13 (Electronic withdrawal) \$48,358.41 Payment to Michael Stead Pontiac-14 6/17/2005 (Check No. 1166) GMC-Buick for 2005 GMC Yukon \$20,453,44 Payment to Elliot Designs 9/14/2005 15 (Check No. 1179) \$10,169.33 Payment to Hacienda Pools 2/27/2006 16 (Check No. 1218) \$11,681 Payment to Hacienda Pools 3/1/2006 17 (Check No. 1222) \$16,601 Payment to Hacienda Pools 5/3/2006 (Check No. 1241) 18 \$14,916 Payment to Hacienda Pools 5/24/2006 19 (Check No. 1249) 28

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20	6/20/2006	Payment to Washington Mutual	\$250,000 (Transfer)
21	6/20/2006	Payment to Washington Mutual	\$200,000 (Transfer)
22	8/2/2006	Payment to T.D. Construction	\$15,832 (Check No. 1292)
23	8/11/2006	Payment to T.D. Construction	\$11,875 (Check No. 1293)

Each in violation of Title 18, United States Code, Section 1957(a).

#### FORFEITURE ALLEGATIONS

FIRST FORFEITURE ALLEGATION: (18 U.S.C. § 981(a)(1)(C) and 28 U.S.C. § 2461(c) – Mail Fraud Forfeiture)

- 12. The factual allegations contained in Counts One through Ten of this Indictment are hereby realleged and by this reference fully incorporated herein for the purpose of alleging forfeiture pursuant to Title 18, United States Code, Section 981(a)(1)(C) and Title 28, United States Code, Section 2461(c).
- 13. Upon a conviction of any of the offenses alleged in Counts One through Ten, the defendant,

#### DAVID FOSTER CRANE,

shall forfeit to the United States, pursuant to Title 18, United States Code, Section 981(a)(1)(C) and Title 28, United States Code, Section 2461(c), all right, title and interest in property, real and personal, constituting, derived from, or traceable to the proceeds that defendant obtained directly or indirectly as a result of the offenses, including but not limited to:

- 1. Home located at 7208 Rosecliff Court, Pleasanton, California;
- 2. Condominium located at 78-7110 Kaluna Street, #A308, Kailua-Kona, Hawaii:
- 3. One 2005 GMC Yukon;
- 4. Washington Mutual Certificate of Deposit for \$250,000; and
- 5. Washington Mutual Certificate of Deposit for \$200,000.

- If, as a result of any act or omission of the defendant, any of said property 14.
  - cannot be located upon the exercise of due diligence; a.
  - has been transferred or sold to or deposited with, a third person; b.
  - has been placed beyond the jurisdiction of the Court; c.
  - d. has been substantially diminished in value; or
  - has been commingled with other property which cannot be divided e. without difficulty;

any and all interest defendant has in any other property, up to value of the property described in Paragraph 13 above, shall be forfeited to the United States, pursuant to Title 21, United States Code, Section 853(p), as incorporated by Title 18, United States Code, Section 982(b)(1).

(18 U.S.C. § 982(a)(1) – Money Laundering Forfeiture) SECOND FORFEITURE ALLEGATION:

- The factual allegations contained in Counts Eleven through Twenty-Three of this 15. Indictment are hereby realleged and by this reference fully incorporated herein for the purpose of alleging forfeiture pursuant to Title 18, United States Code, Section 982(a)(1).
- Upon a conviction of any of the offenses alleged in Counts Eleven through 16. Twenty-Three, the defendant,

# DAVID FOSTER CRANE,

shall forfeit to the United States, pursuant to Title 18, United States Code, Section 982(a)(1), all right, title and interest in property, real and personal, involved in said violation, or any property traceable to such property, including but not limited to the following:

- all commission, fees and other property constituting proceeds of said a. offense:
- all property used in any manner to commit or facilitate the commission of b. said offense;
- a sum of money equal to the total amount of money involved in the c. commission of said offense.
- If, as a result of any act or omission of the defendant, any of said property 17.

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- cannot be located upon the exercise of due diligence; a.
- has been transferred or sold to or deposited with, a third person; b.
- has been placed beyond the jurisdiction of the Court; c.
- has been substantially diminished in value; or d.
- has been commingled with other property which cannot be divided e. without difficulty;

any and all interest defendant has in any other property, up to value of the property described in paragraph 16 above, shall be forfeited to the United States, pursuant to Title 21, United States Code, Section 853(p), as incorporated by Title 18, United States Code, Section 982(b)(1).

DATED: March 4\_, 2009

JOSEPH P. RUSSONIELLO United States Attorney

Chief, Oakland Branc

(Approved as to form

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